



My Activity



First, <u>watch the video</u> ▼



Parts 3 and 2 hour for Parts 4 Format: This activity can be done in different ways:

This activity will take around 1 hours Parts 1-2, 5 hours for

for my business (UK edition)

- With a mentor, coach or a friend
- On your own

Getting finance

- *recommended • In a group: each of you do it & share & give feedback
 - ★ To understand the pros and cons of getting financing from

the option you choose

★ To take the first steps

both personal and professional ★ To compare the different finance options

and find the right one for you

Watch <u>the video</u> for this activity

achieve your next step

★ To clarify your ambition about

the next steps for your business

How to do the activity

★ To evaluate your current financial situation,

- Decide whether you want to do this activity on your own, with 1-1 support or in a group.
- Read & think through and fill each part of the the activity template below

Part 1 & 2 will help you have a clear overview of your current financial position, and your plan to

3 Think for a moment: What useful tips Nejat shared

in the video to get finance for your business?

The next 🛞 big goal for my business is:

To achieve this goal,

1 What is the big plan you need

to get finance for?

6 If you encountered some difficulties to

complete Part 2, watch this video and complete this activity to learn more about planning your

7 Spend some time on Part 3 to **conduct** some

internet research and learn more about the different finance options available to you

to access the right financial support

- understand the benefits and risks of the chosen option

Check

when

done

Check

when

done

Check

when

done

when

done

I need the following resources: \$ This will cost:

(personal and professional)

2. Assess your current finance

I know how much (\$) income I need from my business to cover monthly living costs

I know how much it will cost to

of my product / service should be based on my business costs and the

I know what is my total profit

per month

Government funding

start my business I understand what the price

pricing of my competitors.

3. Understand the

available to you

finance options

Bank Loan 盦 start-up loan

> Crowdfunding Peer-to-peer

Start-up grant

Accelerator & Incubators

4. Understand the risk and responsibilities of the finance option you selected

because...

The next step to get started 🔗 is...

Friends & Family **Angel Investors**

lending

Corporate Investor

The finance option

the most relevant to me is...

It is the right option 👍 for me The benefits options are...

The risks of this option are...

8 After this, take some time to evaluate which option is right for you. Complete Part 4 to

business financials

Think for a moment and complete the following statements

Complete the following statements If you need help to answer these questions: Watch this video Complete this activity first

Currently, my total income is:

The total amount of my start-up costs is:

My total monthly living expenses are:

Producing one unit costs me: My customers will pay the following price per unit:

The total gross profit per month is...

your bank.

a business.

You can create a business bank account. You can approach your bank manager to discuss your business plan and seek a business loan from

Make some research to understand each finance options

The UK government provides new businesses with access to start-up loans up to £25,000. The UK government can provide a start-up grant,

which is a non-repayable lump sum made available to More info here More info here

Crowdfunding is the idea of raising money from a large number of people who each contribute relatively small amount, typically via the internet. Peer-to-peer ('P2P') lending brings borrowers and savers together with competitive rates of interest for

both parties. P2P lending could be described as a form

Angel finance is when individuals invest their own money in a business in return for shares. Angels might

invest between £5,000 and even £50,000. Some

angels invest on their own, others team up in an

angel 'syndicate' – a group of angels.

of loan-based crowdfunding.

More info <u>here</u> and <u>here</u> Friends and family may be able to offer you what the below types of investors can but with less strings attached and much more flexible conditions. They will invest because they believe in the opportunity, but

More info here

More info here

More info <u>here</u>

Incubator (startup training and mentoring programmes) and Accelerators (growth training and Video about mentoring programmes) sometimes have dedicated accelerators finance already available for their graduates - in the <u>here</u> form of grants, loans or investments. Some businesses like to invest in other businesses in

more than anything, because they believe & trust in you. You can go to a single family member or collect loans/investments from multiple family members and friends to complete or supplement your investment round.

More info <u>here</u>

More info

here

research on the internet to answer the following questions.

return for shares.

Select the right finance option for you and conduct some

exchange. Grants usually have very specific eligibility criteria (e.g. size, location, sector, etc.)

A grant is a payment that you don't have to pay back or give away a share of your business in